



IS YOUR PRACTICE
LOSING REVENUE DUE
TO DENIALS, DELAYS,
AND OPERATIONAL
INEFFICIENCIES?

### YOU'RE NOT ALONE U.S. HEALTHCARE PROVIDERS FACE DAILY CHALLENGES IN MANAGING THE REVENUE CYCLE



High Claim Denial Rates



Long AR Days & Payment Delays



**Inconsistent Coding Accuracy** 



Shortage of Experienced Billing Staff



Complex Payer Rules & Constant Regulatory Changes



**Outdated Processes & Poor** Visibility on Financial Health



#### There's a Smarter, Scalable Solution.

#### Welcome to ICS.

- Your Trusted Offshore RCM Partner in India
- End-to-End Revenue Cycle Management Built for U.S. Providers

At Info Hub Consultancy Services (ICS), we don't just manage your revenue cycle — we maximize it. With 10+ years of excellence in U.S. healthcare billing, ICS delivers tailored, Tech-enabled RCM solutions that drive efficiency, compliance, and profitability for medical practices across 40+ specialties.

#### What Sets ICS Apart?



200+ certified coders and billers

Proven 30% revenue growth impact for providers

Deep experience across top U.S. billing platforms

Seamless support through FTE (Full-Time **Equivalent**) model

Robust HIPAA compliance and data security protocols

#### Your Revenue Cycle, Our Responsibility

We take complete ownership of your revenue cycle, ensuring accuracy, compliance, and consistent cash flow.

#### Our Value Proposition

What Makes Us the RCM Partner of Choice for U.S. Healthcare Providers



#### **Proven Impact** on Revenue

We help clients increase collections by 30% or more through optimized coding, denial management, and aggressive AR recovery.



#### **Certified Talent** You Can Trust

Our team includes AAPC - certified coders, billing experts, and RCM analysts with deep knowledge of payer rules and specialty



#### Cost-Effective, Scalable Model

Our delivery model supports FTE-based or transactionbased pricing, allowing clients to scale up or down as needed without compromising quality.



#### Compliance-**Driven Operations**

With full HIPAA compliance, role-based access, and data protection protocols, security and privacy are built into our DNA.

#### **Our Core RCM Services**

- Insurance Verification
- Appointment scheduling
- Charge Entry
- Coding
- Claims submissions
- Payment posting
- Denial's management

- AR Follow ups
- Reporting
- **Patient's Statement**
- Authorization
- Charge review & Auditing (Coding & Billing)
- **Compliance & Audit Readiness**
- Clearing house & EDI Management

#### Our Software Flexibility

Trained in 15+ Leading EMR/PM Platforms, Including:































# ICS Expertise Across 40+ Specialties





ALF (Assisted Living Facility)



Ambulance



**Ambulatory Surgical Centres** 



Anaesthesia/ Pain Management



Behavioural / Mental Health / Psychiatry/ SUD



Cardiology



CCM (Chronic Care Management)



Chiropractic



Dental



Dermatology



DME / HME / Hospice



Endocrinology & Diabetes



E/M | Emergency Department



Family Practice / Internal Medicine



FQHC/RHC/CHC



Gastroenterology / Geriatrics



Haematology & Oncology



Hospitalists | HCC



**Infectious Diseases** 



Microbiology



Nephrology



Neurology



Nutrition



Obstetrics/ Gynaecology (OBGYN)



Ophthalmology/ Optometry



Orthopaedics



Otolaryngology(ENT)



Paediatrics / Neonatology



Pathology / Lab



Physiatry



**Physical Therapy** 



**Podiatry** 



Pulmonology



Radiology/ Imaging Centre



Rheumatology



RPM (Remote Patient Monitoring)



Rural Health



SNF (Skilled Nursing Facilities)



Surgery



**Urgent Care** 



**Urology** 



**Wound Care** 

#### Why Choose ICS?



# Scalable Delivery Model 24/7 workforce with flexible FTE or hybrid staffing options, built for

growth and agility.



Compliance & Security First HIPAA-compliant systems, role-based access, encryption, and regular internal audits.



Impact
30% increase in collections, 35% fewer denials, and AR days reduced to under 25.



Data-Driven
Transparency
Custom dashboards
, KPI tracking,
and detailed
performance
reports tailored
to your goals.



## Business Continuity Assured Redundant

infrastructure and secure delivery systems ensure uninterrupted operations.

#### **Hear Directly from Our Clients**





ICS helped us stabilize collections and clean up a 6-month AR backlog in just weeks. Their offshore team in India works as seamlessly as an in-house team

- Orthopedic Group, California





We've saved over 40% in billing operations costs since switching to ICS. They're more than a vendor — they're a long-term partner.

– Multispecialty Clinic, New York

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We had a couple of issues in enrolment, and we were signing on behalf of providers Medicare apps. ICS helped us resolved it and so far it hasn't been an issue.

- client from Georgia



There are of course the occasional mistake because everyone, including me, is human. Generally, ICS is a very valued partner. Of course, we need the labor to do the many tasks that ICS performs.

client from Georgia

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I want to thank ICS for the hard work and dedication your team have for this account. You have shown news ways of doing things and I appreciate your willingness to help us reach our goals for our client. Thank you again for your help. I feel we are on the same page now and we all understand the recants asks on both ends. December will be a great month for us because of the hard work your team is doing on your end. I look forward to seeing this month's numbers but trust me I am not trying to rush it this year has flown by.

Thank You!

CC



client from MD

#### Ready to Experience Offshore Efficiency?

Let ICS show you how Our **RCM solutions** can transform your revenue flow. You focus on **patient care**— we'll take care of your **financial health**.

#### Schedule a Free Consultation Now!



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